



# Extended warranty

## PCBA Equipment



# Full asset control

Giving your customers total control over their capital equipment costs, including maintenance and breakdown is now made possible through our extended warranty program.



# Accurate budgeting

This warranty program reduces the often considerable economic impact of machine breakdown.



# Accurate budgeting

The warranty program also covers accidental damage through, for example, operator error.

## Low excess, High cost coverage

With an excess of just €250,- we offer a coverage of maximum € 60.000,- for each individual warranty claim.



# Conditions

Cynergy Europe ApS are able to offer these unique warranties on PCBA equipment in cooperation with CNC Asset Management Ltd and the Inter-Hannover Insurance Group, subject to the following conditions.

# Conditions

1. The maximum period of warranty will be 60 months and the maximum age at conclusion of the warranty will be 10 years, ie a 9 year old machine can only receive a 12 month warranty.

# Conditions

2. The equipment has to be in reasonable condition and serviced according to the manufacturers recommendations at the time of commencement of the warranty. Cynergy Europe ApS or partners will assess equipment for a nominal charge and provide a report outlining the machine's condition and what may be required of repairs prior to being able to offer a warranty.

# Conditions

3. The equipment must be CE marked and if altered or retrofitted, must be in accordance with manufacturers specifications or as approved by Cynergy Europe ApS.

# Conditions

3. The equipment will be maintained according to the manufacturers recommendations throughout the warranty period by Cynergy Europe ApS or one of their approved service partners.

# Example

Using an example of a machine with a value of €113.000,- the premium for the warranty would be as follows:



## Premiums

(Premium shown is for the full 5 year warranty period)

€113,000 Example	Group 1 Premium, ie wave soldering, reflow	Group 2 Premium, ie Pick and place, AOI	
	5 years	5 Years	
under 0	7,267.00	7,826.00	
between 0 and 1	7,303.90	7,865.74	
1 and 2	7,263.51	7,822.24	
2 and 3	7,008.91	7,548.06	
3 and 4	7,156.93	7,707.46	
4 and 5	7,279.72	7,839.69	
5 and 6	7,552.71	8,133.68	
6 and 7	6,582.18	7,088.50	4 years
7 and 8	5,121.76	5,515.74	3 years
8 and 9	3,289.51	3,542.55	2 years
9 and 10	1,706.43	1,837.70	1 year



## Other benefits

Apart from the immediate benefits of being able to remain within the budget at all times, the customer will experience a much better residual value of the equipment, when it can be shown that full service has been provided throughout the warranty period, with no risk of there being any "temporary fixes" or missed service intervals.

## Other benefits

Through a strategic agreement with your finance providers, it will be possible to "buy and lease back" whereas the customer could "sell" his equipment to the finance company for them to lease back. Using this example, the customer could release any capital locked in the equipment if needed, incorporate both the machine finance, the service costs and the warranty premium in one monthly or quarterly amount.



# Contact

To receive detailed information on the Cynergy  
Extended Warranty, we can be contacted at:

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